

Admin Minnesota

Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: C-798(5)

DATE: AUGUST 20, 2024

PRODUCT/SERVICE: CRANES INSTALLED ON CAB & CHASSIS

CONTRACT PERIOD: NOVEMBER 1, 2022 THROUGH OCTOBER 30, 2024

EXTENSION OPTIONS: UP TO 36 MONTHS

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): MATT FIGGINS

PHONE: 651.201.2444

E-MAIL: matthew.figgins@state.mn.us

WEB SITE: <https://mn.gov/admin/osp/>

NOTIFICATION OF MULTIPLE AWARDS

This release contains multiple awards for similar or like items. State agencies and CPV members should review and compare all multiple award Contractors in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the purchaser and therefore it is important for the purchaser to review all Contracts and Contract prices before executing an order.

CONTRACTOR

ABM EQUIPMENT
333 2nd Street N.E.
Hopkins, MN 55343-8379

VENDOR NO.: 0001087143-001

[Sample Quote](#)
[Sample Invoice](#)

CONTRACT NO.

221334

CONTACT: Sam Fahey
SamF@abmequip.com

TERMS

NET 30

PHONE: 952.938.5451
FAX: 952.938.0159

DELIVERY

200-400 DAYS ARO

ASPEN EQUIPMENT

229434

NET 30

Given at time of Order

9150 Pillsbury Avenue S.
Bloomington, MN 55420

CONTACT: Mitch Buzzo
EMAIL: Mitchell.Buzzo@mgxequipment.com

PHONE: 952-656-7133
CELL: 612.719.9765

VENDOR NO.: 0001142284

[Sample Quote](#)
[Sample Invoice](#)

HOW TO USE THIS MASTER CONTRACT

Step 1: Request a Quote

Request a quote from one of the Contractors listed on this Contract Release. **Note that you should not request a quote from a Contractor whose contract is not fully executed or on a contract that is expired.**

At a minimum the quote must include:

1. Contractor's name.
2. Name of Contractor's representative providing the quote.
3. Date of quote.
4. State Contract Release C-798(5) and Contract number.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.
9. Delivery charges must clearly state the delivery charge per loaded mile and the delivery starting point. **A flat, fixed price for shipping will not be accepted and the State reserves the right to reject the offer if a price per loaded mile is not included on the Price Schedule.** If delivery is included in product cost, Responder may enter "no charge" or "0.00."

Mileage distance will be the distance from the delivery starting point to the Customer's delivery point only. Mileage distances will be determined from <https://www.google.com/maps> or <https://www.mapquest.com>. The ordering agency may use the Contractor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

The contracts under this release contain FIXED and PERCENTAGE DISCOUNT OFF OF LIST pricing. **Detailed Pricing information is available on the MnDOT Contract Specifications Index web page www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html.**

The following information explains the methods for calculating and/or confirming the contract prices.

- For FIXED pricing, the pricing offered must match or be lower than that detailed on this release on the MnDOT web page.
- For PERCENTAGE DISCOUNT OFF OF LIST pricing, calculate the contract price by following these steps:
 - 1) Locate the appropriate price list using this release and the MnDOT web page.
 - 2) Calculate the Contract Price by applying the Percentage Discount Off of the Appropriate Price List to the appropriate Price List.
 - 3) Confirm the price offered is equal to, or lower than, the price calculated in step 2.

Contract Release: C-798(5)

Only accept Contractor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the Contractor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a purchase order (PO) may be issue before any products is shipped by the Contractor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contractors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contractor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products were delivered on the invoice have been provided.

The Contract(s) pricing structure is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the processes provided in Step 2 above.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

SPECIAL TERMS AND CONDITIONS

SCOPE. The purpose of the Contract is to provide a source for Cranes installed on Cab & Chassis.

NOTE: At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

SALES TAX. Prices offered do not include State Sales Tax. The Contractor will confirm tax payment with the purchaser at the time an order is placed.

INSTALLATION SERVICES. Unless otherwise called for on the Price Schedule, the Contractor MAY NOT add costs for installation services. Prices for attachments include everything needed so unit is complete and ready to use by the operator from the cab and include all installation/mounting costs. All options must include installation.

DELIVERY CHARGES. The Price Schedule states a *delivery charge per loaded mile and the delivery starting point*. Mileage distance will be the distance from the delivery starting point to the Customer's delivery point only. Mileage distances will be determined from <http://googlemaps.com>. The ordering agency may use the Contractor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

DELIVERY REQUIREMENTS. The Contractor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m. on weekdays without prior approval by the agency to which the equipment is being delivered. The Contractor must confirm delivery locations and requirements with the Customer. Prior to delivery, the Contractor is responsible for confirming with the Customer that the delivery location will accommodate unloading the equipment.

EQUIPMENT LITERATURE. Upon request by a State agency or CPV member, the Contractor shall provide literature at no cost for the equipment offered in its response. This shall include operating, safety and maintenance manuals.

EQUIPMENT SPECIFICATIONS. It is agreed that any equipment delivered that fails to meet the Equipment Specifications will be replaced at no additional expense to the Customer and that all equipment quoted will comply with the State and federal regulations in effect at the date of manufacture.

ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTY. The contract equipment includes the OEM standard warranty. The Contractor shall be responsible for the cost of any inspections, adjustments, warranted parts, and labor charges to repair or replace warranted parts that are a result of equipment failure(s) during the warranty period. This shall be performed promptly unless otherwise mutually agreed by the Customer and the Contractor. This warranty shall commence when the unit is put into service.

EQUIPMENT ORIENTATION. The cost of the equipment includes end user orientation and familiarization upon request. Orientation and familiarization may include (but not limited to) general equipment operation and routine maintenance, the mounting and removal or accessories and/or options, and general safety instruction. No additional fees may be charged to the end user for orientation services.

USED EQUIPMENT. Used equipment is not part of the Contract and may not be offered. Customers must acquire used equipment according to their local purchasing requirements.

MISCELLANEOUS ITEMS. State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total cost for these miscellaneous items may not exceed \$5,000.00 for an individual purchase order. If the Customer's entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity's requirements. Any purchase order must be issued to the Contractor.

UNSPSC CODE.

CRANES 24101600

REVISIONS.

EQUIPMENT SPECIFICATION: CRANES INSTALLED ON CAB AND CHASSIS

1.0 SCOPE

This unit must be the most current advertised production model as modified per specifications and approved by MnDOT furnished with all standard equipment advertised whether or not specifically called for here except where the item is replaced by optional over standard equipment or conflicting equipment is specified. The unit must be complete with all equipment required and ready for immediate operation to function as listed below and the unit must meet applicable codes and standards. All cranes must be vehicle mounted, and be: articulating, overhead rail style, telescoping or stick and forestry style and can have hydraulic or manual boom and outrigger functions. The Scope also includes light pole grapples that can rotate the pole withing the grip of the grapple, vendors that provide these types of grapples do not have to offer cranes.

2.0 CRANE REQUIREMENTS

- 2.1 Cranes offered must be intended for ½ ton trucks/vans through class 8 trucks.
- 2.2 Cranes must be the type that are mounted to truck chassis frame rails, bed-mounted or mounted to toolboxes, boxes on or in a utility body.
- 2.3 Rotating cranes must include 180 degrees of stability minimum, if needed via outriggers with independent hydraulic functions offered as an option.
- 2.4 360 degrees of stability via a front outrigger must be offered as an option where appropriate.
- 2.5 Base unit crane must be hydraulically powered via chassis engine with cruise/PTO, two speed engine idle, 12 volt motor or manual pump/winch. The base unit must include all items to make the crane fully functional in; i.e. Pumps, motors, hydraulic lines, battery cables, manual winches etc. PTO driven systems must be able to be turned on and off electrically (or electric over air) by a manual switch on the dash or by the chassis manufactures programmable switching.
- 2.6 Responders may want to offer as an option in 6.0 section of pricing page: a two section tandem pump for powering augers and other attachments, hot shift for Allison New World Transmission, cable throttle control for engines without cruise or two speed idle, and other non-transmission drive systems, as a separate option.
- 2.7 Additional options offered should be die electric coated and heat shrunk electric connection and systems to allow the crane and other options such as a compressor to be run at the same time.
- 2.8 For the cranes that may be able to be extended over 11 feet 6 inches from the ground a additional out of the stowed crane position warning system when truck is not in neutral should be included as a option. Light and alarm should be included in the system price on the pricing sheets.
- 2.9 Crane controls must have wired remote or a wireless control offered as an option if applicable. Offer the wireless controller system as an option and also a replacement/extra controller as an option if a wireless system is available. List the optional control circuits the standard wireless remote controls on the price pages, and the cost for the added control circuits.
- 2.10 If an aftermarket throttle kit is required to achieve two speed control, it should be offered as an option.
- 2.11 Cranes must include capacity overload audible alert/load sensor where applicable.
- 2.12 Control valves must have main system relief section to prevent pump, cylinder and hose damage.
- 2.13 All boom lift cylinders must have pilot operating holding valve or counter balance valves and internal safety relief valves.
- 2.14 All boom extension cylinders must be double-acting and have pilot operating holding valve or counter balance valves and internal safety relief valves were they are required.
- 2.15 Cranes with non-manual winches or winch options must also include damage prevention device with winch options where applicable.
- 2.16 Cranes must be complete, installed and fully functional at time of delivery, including all modifications to truck to accomplish installation. If there are additional costs for installing fully hydraulic articulating cranes associated with different model trucks, like International and Freightliner or for different transmissions like Allison and manual transmission, list them on the pricing page for that model crane or in the crane options section if required for more than one model.
- 2.17 Factory standard paint color is acceptable but the paint is to be lead free.
- 2.18 Each crane must include one set of operator, parts and service/repair manuals.
- 2.19 Cranes must comply with the most current version of the OSHA and ANSI Standards. Contract Vendor to ensure equipment meets all current federal and Minnesota laws and codes.
- 2.20 The Contract Vendor or Contract Vendor's rep must provide training on use and maintenance of crane before payment will be made.
- 2.21 When offering options, such as but not limited to remote controls, winches, augers, etc., price must include everything needed so unit is complete, installed and ready to use by the operator. Tandem pumps, hose reels and other items for powering some of these options may be offered as a separate item.

- 2.22 The Contract Vendor must furnish a standard manufacturer's warranty. This warranty must commence when the unit is put into service. The responder must state warranty for all items requested on the pricing page.
- 2.23 Attachments are to be items such as augers, grapples, clams, post pounders, Man Baskets, etc. Hand held Items such as impact wrenches & ratchets will not be allowed on this contract

3.0 Crane Body Packages

- 3.1 The bodies that come from manufacture with cranes attached will be allowed on this contract.
- 3.2 The crane and body must be sold as a unit/package not separate, and come from the body manufacture assembled ready to be installed on the chassis, or installed by the body manufacture and delivered as a complete unit.
- 3.3 The only options allowed on this contract are the body shelving, body manufacture air compressor and body manufacture installed welder. All other options should be on other contracts.
- 3.4 If the body is installed by the body manufacture the bidding vendor must include the shipping cost of the body chassis assembly to the bidding vendor.
- 3.5 If the chassis needs to be drop shipped to the manufacturer, at the time of delivery of the chassis, the vendor must be able to supply the customer with chassis information such as, vin number, mileage, a picture of the chassis manufacturer's widow sticker, a report of all body damage (such as scratches or dents) within five working days of delivery. If the vendor does not notify the customer within 5 days the vendor may be liable for 1.5% of the chassis value.

4.0 Light Pole Grapple

- 4.1 The grapple must be able to pick up a light pole from the ground.
- 4.2 The grapple must be able to stand the light pole up so the it will be in its vertical position even if the street and truck/crane is on a hill
- 4.3 The grapple must be able to hydraulically or electrically rotate the pole within its grasp, when the pole is in the vertical position, so that the pole base can be aligned with the pole mounting base bolts or studs.
- 4.4 The grapple must be able to pick up and rotate different styles of light poles, and a different range of weights of poles. The poles can have different shaped, such as but not limited to, round, square, octogen, etc. without damaging or letting the pole slip in its grasp.

Detail equipment and pricing information is available on MnDOT web page:

<http://www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html>

EQUIPMENT LIST: CRANES INSTALLED ON CAB AND CHASSIS

ABM Equipment and Supply– Contract # 221334

Liftmore - Telescoping, as offered by make and model

Palfinger - as offered by make and model

Stellar - as offered by make and model

Aspen Equipment, LLC – Contract # 221318

Palfinger – Pal Pro Line - as offered by make and model

Palfinger – PK Line - as offered by make and model

Serco - Log Loaders - as offered by make and model

Bert’s Truck Equipment of Moorhead – Contract # 221185

Liftmore – Telescoping & Hydraulic, as offered by make and model

Lemco – Logloader, as offered by model

Crane & Bodies – As offered by make and model

Crysteel Truck Equipment Inc. – Contract # 221184

Liftmore - Telescoping, as offered by make and model

Venturo - as offered by make and model

Stellar - as offered by make and model

LaValley Industries – Contract # 221186

Pole Grapple

Twin Star Equipment – Contract # **CONTRACT NOT YET FULLY EXECUTED**

Items on the Price Pages that did not include a fixed price or did not include a percentage discount to be applied to a Price List or stated “Call Dealer for Quote” in the price column are not on Contract and are removed from the Price Schedule.