

Contract Release: T-775(5)

Admin Minnesota

Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: T-775(5)

DATE: OCTOBER 31, 2024

PRODUCT/SERVICE: TURF MANAGEMENT EQUIPMENT

CONTRACT PERIOD: VARIES THROUGH FEBRUARY 15, 2025

EXTENSION OPTIONS: UP TO 48 MONTHS

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): PAUL THOMAS

PHONE: 651.201.2462 **E-MAIL:** paul.thomas@state.mn.us **WEB SITE:** <https://mn.gov/admin/osp/>

NOTIFICATION OF MULTIPLE AWARDS

This release contains multiple awards for similar or like items. State agencies and CPV members should review and compare all multiple award Contract Vendors in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the purchaser and therefore it is important for the purchaser to review all Contracts and Contract prices before executing an order.

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CONTRACT VENDOR

ALTOZ, INC.
20502 160TH Street
Greenbush, MN 56726

CONTRACT NO.

243329

TERMS

**2% IN 10,
NET30**

DELIVERY

7-90 DAYS ARO

CONTACT: Carmen Solom
EMAIL: carmen.solom@altoz.com

PHONE: 218.782.5869
ext. 330

VENDOR NO.: 0000923581

Contract Period: March 1, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Altoz](#)

CONTRACT VENDOR

BEMIDJI SPORTS CENTRE, INC.
1826 Anne St NW
Bemidji, MN 56601

CONTRACT NO.

243340

TERMS

NET 30

DELIVERY

30 DAYS ARO

CONTACT: Brandon Mattfeld
EMAIL: bmattfeld@bemidjisportscentre.com

PHONE: 218.751.4477

VENDOR NO.: 0000197042

Contract Period: February 28, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Kunz Engineering](#)

CONTRACT VENDOR

CLARK EQUIPMENT CO.
250 E Beaton Drive
West Fargo, ND 58078

CONTRACT NO.

243337

TERMS

NET 30

DELIVERY

120 DAYS ARO

CONTACT: Heather Messmer
EMAIL: Heather.Messmer@doosan.com

PHONE: 701.241.8719

VENDOR NO.: 0000207426

Contract Period: February 23, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Bobcat](#)

CONTRACT VENDOR

**BROWNS VALLEY HARDWARE HANK
POWERED BY TOUGHAG, LLC**
16 3RD Street North
Browns Valley, MN 56219

CONTRACT NO.

243327

TERMS

**2% in 10
NET 30**

DELIVERY

30-45 DAYS ARO

CONTACT: Michael Backer
EMAIL: Michael.Backer@bwincorporated.com

PHONE: 320.695.2351
ext. 306

VENDOR NO.: 0001030120

Contract Period: March 8, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Husqvarna](#)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
DAVIS EQUIPMENT d/b/a TURFWERKS 5225 NW Beaver Drive Johnston, IA 50131	243332	NET 30	PROVIDED W/QUOTE
	CONTACT: Rob Sirfus EMAIL: rsirfus@turfwerks.com		PHONE: 515.270.8300

VENDOR NO.: 0000252624

Contract Period: February 26, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Jacobsen Fairway Mowers](#)

[Price Schedule: Jacobsen Large Area Rotary-Rough](#)

[Price Schedule: Mowers](#)

[Price Schedule: Jacobsen Riding Greens](#)

[Price Schedule: Jacobsen Trim Mowers](#)

[Price Schedule: Progressive Turf Mowers](#)

[Price Schedule: Smithco Bunker Rakes](#)

[Price Schedule: Smithco Rollers](#)

[Price Schedule: Smithco Sprayers](#)

[Price Schedule: Smithco Sweepers](#)

[Price Schedule: Turfco Meter-R-Matic IV Top Dresser](#)

[Price Schedule: Turfco Meter-R-Matic XL Top Dresser](#)

[Price Schedule: Turfco Top Dressers](#)

[Price Schedule: Turfco: Torrent Blower](#)

[Price Schedule: Turfco: Tri-Wave 45 Seeder](#)

[Price Schedule: Turfco: Tri-Wave 60 Seeder](#)

[Price Schedule: Redexim](#)

[Price Schedule: Wessex](#)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
EAGER ENTERPRISE, LLC d/b/a MINNESOTA GOLF & EQUIP. 84602 Olson Drive Madelia, MN 56062	243326	1% in 20, NET 30	30 DAYS ARO
	CONTACT: Cody Eager EMAIL: cody@mngolfcart.com		PHONE: 507-642-3100

VENDOR NO.: 0001035548

Contract Period: February 26, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: Toro Mowers](#)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
EMBANKSCAPE EQUIPMENT, LLC d/b/a RC MOWERS 2146 Deerfield Ave E Suamico, WI 54173	243323	NET 30	30 DAYS ARO
	CONTACT: Hailee Ekeren EMAIL: hekeren@rcmowerusa.com		PHONE: 763-614-8852

VENDOR NO.: 0001048051

Contract Period: May 28, 2024 through February 15, 2025

[Sample Invoice and Sample Quote](#)

[Price Schedule: RC Mowers](#)

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<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
GREEN CLIMBER OF NORTH AMERICA 500 E Cossitt Ave. LaGrange, IL 60525	243328	2%10, NET 30	45 DAYS ARO
VENDOR NO.: 0000950279	CONTACT: Zoe Halm		PHONE: 708.354.2171
Contract Period: May 15, 2024 through February 15, 2025	EMAIL: zoe@greenclimberna.com		
Sample Invoice and Sample Quote			
Price Schedule: MDB SRL			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
DEERE AND COMPANY 2000 John Deere Run Cary, NC 27513	243334	NET 30	90-365 DAYS ARO
VENDOR NO.: 0000216188 - 006	CONTACT: Order Management		PHONE: 800.358.5010
Contract Period: March 6, 2024 through February 15, 2025	EMAIL: SABDSupport@JohnDeere.com		OPT. 2

**USERS OF THE CONTRACT MUST GET A QUOTE FROM AN AUTHORIZED JOHN DEERE DEALER.
ALL PURCHASE ORDERS MUST REFERENCE THE MN STATE CONTRACT NUMBER: 243334 AND BE MADE OUT
TO JOHN DEERE USING VENDOR # 0000216188-003.**

[Deere & Company Authorized Dealers](#)
[Sample Invoice and Sample Quote](#)
[Multiple Unit Discount Information](#)
[Price Schedule: John Deere](#)
[Onlink Software](#)
[Commercial Wide Area Mowers](#)
[Commercial Front Mowers](#)
[Commercial Walk-Behind Mowers](#)
[Commercial Ztrak 700 series](#)
[Commercial Ztrak 900 series](#)
[Commercial Attachments](#)
[Quiktrak Mowers](#)
[X300](#)
[X500 & X700](#)
[Riding Mower Attachments](#)
[Aeration](#)
[Turf Collection](#)
[Reel Mower](#)
[Special Applications](#)
[Special Application Vehicles](#)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
LANO EQUIPMENT, INC. 6140 Hwy 10 NW Anoka, MN 55303	243342	NET 30	7-180 DAYS ARO
VENDOR NO.: 0000193199	CONTACT: Scott Fahey		PHONE: 612.223.0510
	EMAIL: scott_f@lanoequip.com		
Contract Period: February 22, 2024 through February 15, 2025			
Sample Invoice and Sample Quote			
Price Schedule: Kubota Z, ZG, ZD, and F Series			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
MINNESOTA EQUIPMENT 13725 Main St Rogers, MN 55374	243339	NET 30	30-90 DAYS ARO
VENDOR NO.: 0000197372	CONTACT: Dan Scharber		PHONE: 763.428.4107
	EMAIL: danscharber@mnequip.com		
Contract Period: March 6, 2024 through February 15, 2025			
Sample Invoice and Sample Quote			
Price Schedule: Gravely Mowers			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
MTI DISTRIBUTING 4830 Azelia Ave Noth, Suite 100 Brooklyn Center, MN 55429	243333	NET 30	Up to 365 Days ARO
VENDOR NO.: 0000240299	CONTACT: Karen Wangensteen		PHONE: 763-592-5643
	EMAIL: karen.wangensteen@mtidistributing.com		
Contract Period: March 15, 2024 through February 15, 2025			
Sample Invoice and Sample Quote			
Price Schedule: Toro Mowers & Accessories			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
PLOW WORLD, INC. 1815 Viking Blvd. NE East Bethel, MN 55011	243330	1% IN 10, NET30	PROVIDED W/QUOTE
VENDOR NO.: 0000887239	CONTACT: Chris Daniels		PHONE: 763.434.6900
	EMAIL: sales@plowworld.com		
Contract Period: March 8, 2024 through February 15, 2025			
Sample Invoice and Sample Quote			
Price Schedule: GreenWorks Commercial Mowers			

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<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
RDO EQUIPMENT CO. 11030 Holly Lane N. Dayton, MN 55369	243338	NET 30	90-120 DAYS ARO
	CONTACT: Jesse Miller EMAIL: jmiller@rdoequipment.com		PHONE: 612.202.6906
VENDOR NO.: 0000199158 Contract Period: March 1, 2024 through February 15, 2025 Sample Invoice and Sample Quote Price Schedule: Turf Maker			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVER</u>
TIMMS HOLDINGS LLC, d/b/a A1 OUTDOOR POWER 7630 Commerce Street Corcoran, MN 55340	243289	NET 30	PROVIDED W/QUOTE
	CONTACT: Tony Morain EMAIL: tonym@a1outdoorpower.com		PHONE: 763.420.2748
VENDOR NO.: 00001142074 Contract Period: March 1, 2024 through February 15, 2025 Sample Invoice and Sample Quote Price Schedule: Exmark			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
TRENCHERS PLUS 2309 Hwy 13 W Burnsville, MN 55337	243336	NET 30	90-290 DAYS ARO
	CONTACT: John Rabideaux EMAIL: john@trenchersplus.com		PHONE: 612.868.5646
VENDOR NO.: 0000209158 Contract Period: February 22, 2024 through February 15, 2025 Sample Invoice and Sample Quote Price Schedule: Finn Equipment			

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
TRUEMAN WELTERS 1600 Hwy 55 E Buffalo, MN 55313	243341	NET 30	1-365 DAYS ARO
	CONTACT: Seth Strehler EMAIL: seth@welters.net		PHONE: 763.682.2200
VENDOR NO.: 0000193702 Contract Period: February 22, 2024 through February 15, 2025 Sample Invoice and Sample Quote Price Schedule: Bomford & Cub Cadet Mowers			

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CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members

STATE AGENCY CONTRACT USE. State agencies should make every effort to use the Contract Vendor(s) listed. However, this Contract does not prohibit State agencies from using their delegated local purchasing authority to procure similar products and services from other vendors.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPA). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV), please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

HOW TO USE THIS MASTER CONTRACT

Step 1: Request a Quote

Request a quote from one of the Contract Vendors listed on this Contract Release. **Note that you should not request a quote from a Contract Vendor whose contract is not fully executed or on a contract that is expired.**

At a minimum the quote must include:

1. Contract vendor's name.
2. Name of contract vendor's representative providing the quote.
3. Date of quote.
4. State Contract Release T- 775(5) and Contract number.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.
9. Delivery charges must clearly state the delivery charge per loaded mile and the delivery starting point.

Mileage distance will be the distance from the delivery starting point to the Ordering Entity's delivery point only. Mileage distances will be determined from <https://www.google.com/maps> or <https://www.mapquest.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses. The delivery charge may be a factor in the award.

Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

Detailed Pricing for the Turf Management Equipment is available on the MnDOT Contract Specifications Index web page: <https://dot.state.mn.us/equipment-contracts/turf-maintenance-equipment.html>

The following information explains the methods for calculating and/or confirming the contract prices.

For PERCENTAGE DISCOUNT OFF OF LIST pricing, calculate the contract price by following these steps:

- 1) Locate the appropriate price list using this release and the MnDOT web page.
- 2) Calculate the Contract Price by applying the Percentage Discount Off of the Appropriate Price List to the appropriate Price List.
- 3) Confirm the price offered is equal to, or lower than, the price calculated in step 2.

Only accept quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a Purchase Order (PO) may be issued before any products are shipped by the Contract Vendor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contract Vendors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contract Vendor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products delivered on the invoice have been provided.

The Contract(s) pricing structure is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the processes provided in Step 2 above.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

1. SCOPE.

1.1 The purpose of this contract is to provide commercial, professional-grade turf management equipment, as well as training and/or training materials on their use, maintenance, and operation under Contract Release T-775(5) throughout the entire State of Minnesota. Equipment may be purchased by State Agencies and Cooperative Purchasing Venture members on an as needed basis.

1.2 Examples of acceptable and unacceptable equipment:

Acceptable items include, but are not limited to:

- Commercial riding mowers.
- Slope mowers.
- Radio controlled mowers.
- Commercial walk-behind & stand-on rotary mowers (32" cut and up).
- Garden tractors.
- Hydro seeders.
- Athletic field maintenance equipment.

Unacceptable items include, but are not limited to:

- Municipal tractors and attachments.
- ATV/UTV/LSV's and attachments.
- Mini-track loaders.
- Agricultural-type tractors. (e.g., wide front sub-compact utility tractors, wide front compact utility tractors, wide front row crop tractors, or bi-directional tractors).
- Aftermarket tractor, skid loader, & wheel loader attachments.
- Aftermarket agricultural-type tractor and skid steer attachments.
- Hand tools. (e.g., chain saws, string or blade trimmers, leaf blowers).
- Pressure washers.
- Consumer grade lawn mowers and/or tillers.
- Sprinkler/irrigation systems.
- Any other items the State deems not suited to the intent or scope of this contract.

1.3 All items offered shall be the most current advertised production model. All items are to be furnished with all standard equipment advertised whether specifically called for or not in this solicitation - except where the item is replaced by optional-over-standard equipment, or conflicting equipment is specified. The unit is to be complete with all necessary items needed to make the unit ready for immediate operation. All equipment bids must meet all applicable State and Federal codes and standards. Any items the State deems not suited to the intent or scope of this contract will be rejected.

2. QUOTE REQUIREMENTS.

2.1 The Contractor must respond to an Ordering Entity's request for quote with a written quote per the terms of the Contract within three (3) business days of receipt. All prices quoted must be at the contract price or lower. If there is any inaccurate information in the print-out, the Contractor may make corrections to the print-out in ink. All such corrections must be initialed and dated by the Contractor prior to submitting the print-out with the quote.

2.2 Quotes for Install Jobs Only: By providing a quote that includes install, the Contractor certifies that all parts quoted are compatible with customers equipment provided as part of the initial request by the Customer. It is the responsibility of the customer to provide an accurate description of the equipment upon which the install will occur.

3. EQUIPMENT SALES LITERATURE.

3.1 Upon request by a State Agency or CPV member, the Contractor must provide equipment sales literature at no cost to the requestor. Equipment sales literature should include items such as, but not limited to, product information, product functionality, and operation instructions.

4. EQUIPMENT ORIENTATION.

4.1 Unless the cost of orientation is itemized on the Price Schedule, the cost of the equipment includes orientation to familiarize the end user on how the vehicle will operate, the mounting and removal of accessories and options, and all operating and safety instruction. The Contractor must provide orientation where the ordering entity takes possession, unless otherwise requested by the ordering entity. Orientation for drop shipped goods may be accomplished via video or other means as approved by the ordering entity.

5. MISCELLANEOUS ITEMS.

5.1 State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total cost for these miscellaneous items may not exceed \$5,000.00 for an individual purchase order. If the Customer's entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity's requirements. Any purchase order must be issued to the Contractor.

6. RIGHT TO ADD.

6.1 During the term of the contract, the State reserves the right to add additional equipment and accessories, upon mutual agreement between the State and the Contractor(s) through a duly executed amendment to the contract.

7. TOOLS, SHOP SUPPLIES AND FEES.

7.1 The Contractor will be solely responsible for providing all tools and shop supplies required to perform the work outlined. No additional fees may be charged to the State for the following items that include, but are not limited to, tools, shop supplies, tire or oil disposal, environmental fees, etc.

8. INSTALLATION SERVICES.

8.1 Installation and/or mounting services may be applicable or may be requested on an as needed basis by the Customer. Equipment prices offered should not include installation or mounting cost unless otherwise indicated in the Equipment Specifications and/or Price Schedule.

9. DELAYS.

9.1 The Contractor shall notify ordering entity immediately of any prospective delays in the completion of the project. Such notice shall be given in writing as soon as the contractor recognizes the prospect of delay. The ordering entity will approve such request from the contractor.

10. BUYING "OFF" CONTRACT.

10.1 This Contract does not prohibit State Agencies from using their delegated local purchasing authority to procure similar goods and services from other vendors. The State reserves the right to issue an additional RFP/Event, separate and aside from this Contract, if deemed in its best interest. The State may use whatever existing Contracts, or new RFP/Event procedure that is most advantageous to the State. The State also reserves the right to issue additional RFP/Events if new makes and models become available that would be of interest and benefit to the State or CPV members.

11. BILLING REQUIREMENTS.

11.1 The Contractor must submit separate detailed invoices for each purchase order to the "bill-to" address as shown on the purchase order.

11.2 If requested, the Contractor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule that is submitted with the RFP.

11.3 The State will only accept final invoice after the equipment has been delivered, inspected, approved, and accepted including any necessary orientation.

12. INTEREST RATE ON UNPAID BALANCE.

12.1 The Contractor may not charge interest on unpaid balances over and above what is allowed in State law. Contractors may not calculate additional interest into the price offered for the equipment to cover expenses on unpaid balances.

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TURF MANAGEMENT EQUIPMENT REQUIREMENTS.

- 1.1 Each unit shall be supplied with one set of parts, service, and operator’s manuals (if applicable).
- 1.2 Contractor shall offer as an option an extra set of parts, service, and operating manuals for each model offered.
- 1.3 Contractor shall offer as an option a complete set of fluid and air filters for each model offered.
- 1.4 Contractor shall offer rollover protection and seat belt as an option if it is not included as standard on base unit (where applicable).
- 1.5 Contractor shall provide adequate instruction pertaining to operation, safety, maintenance, and any attachment mounting or removal for supplied equipment.
- 1.6 Contractor shall furnish a standard manufacturer’s warranty. The contract vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure during the warranty period. This shall be performed without delay. This warranty shall commence when the unit is put into service.
- 1.7 Contractor shall not offer wide front sub-compact utility tractors, wide front compact utility tractors, wide front row crop tractors, or bi-directional tractors with diesel engines on this contract.
- 1.8 Aftermarket agricultural-type tractor and skid steer attachments will not be permitted.
- 1.9 Manufacturer's standard color acceptable, paint must be lead free.

REVISIONS:

9.9.24- Contract No. 243343 expiration date revised to September 09, 2024.

5.24.24- Contract No. 243329 amended to add part numbers: 1055205, 1055206, 5500107, and 2500777 to the Exhibit D: Price Schedule.

<u>SWIFT</u>	<u>UNSPSC</u>	<u>DESCRIPTION</u>	<u>PRICES</u>
1	21101701	Turf Management Equipment	See MnDOT Link Below
2	25174800	Attachments/Accessories	