# Discount Off of List Price

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# Discount Off of List Price

**CATALOG PURCHASES**

| Price List | Collier IT | Oracle | PCMG |
|---|---|---|---|
| Oracle Technology Global Price List | 35% | 44.44% | ██████ |
| Oracle E-Business Suite Applications Global Price List Software Investment Guide | 35% | 44.44% | ██████ |
| Oracle Fusion Applications Global Price List Software Investment Guide | 35% | 44.44% | ██████ |
| Oracle Engineered Systems Price List | | | |
| **Software items** from the Oracle Engineered Systems Price List | 25% | [1] | █████ |
| **All other items** from the Oracle Engineered Systems Price List | [1] | [1] | █████ |
| Oracle Business Intelligence Applications Global Price List Software Investment Guide | 35% | 44.44% | ██████ |
| Oracle Global Price List Software Investment Guide – Siebel CRM Pricing | 35% | 44.44% | ██████ |
| Oracle PeopleSoft Component Global Price List, Software Investment Guide | 35% | 44.44% | ██████ |
| Oracle JD Edwards Component Global Price List, Software Investment Guide | 35% | 44.44% | ██████ |
| Oracle MySQL Global Price List **Discounts are only available for MySQL subscriptions.** | 10% | 44.44% | ██████ |
| Oracle Construction & Engineering Global Price List, which includes **Primavera Products**. This list is not publicly available. Contact Contract Vendor for a copy of the price list. | 10% | 44.44% | ████ |
| Oracle Systems Hardware and Software Global Price List This list is not publicly available. Contact Contract Vendor for a copy of the price list. | 15% | [2] | ████ |
| Oracle Java SE Subscription Price List | 0% | 0% | █ |
| Oracle Linux Support and Oracle VM Support Global Price List | 25% | 0% | ████ |
| Oracle Engineered Systems Price List, dated December 1, 2022 | 25% | n/a | |
| | | | |

**NOTE:** The price lists provided are publicly available through the following website: http://www.oracle.com/us/corporate/pricing/price-lists/index.html.

Oracle may update those lists at its convenience. Any discounts offered by responders is applicable to those specific lists, and those discounts shall remain the same as those lists are updated by Oracle. Discounts provided will apply to Oracle's 'then current price list' at time of order acceptance.

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[1] **Discounts off List Oracle Engineered Systems Price List**
- 25% off List Price for Engineered Systems Software
- For all other Engineered Systems products, see NPH Discount Table

[2] **Discounting Terms.** From the effective date of Amendment Five through December 19, 2023, the discounts set forth shall apply to the list prices for Hardware (and first year of technical support) and Programs (and first year of technical support) that are designated by as a product name associated with the **"Named Product Hierarchies"** for such Hardware and Programs on the Hardware Price Lists, provided that such Hardware and Programs are available in production release when the applicable order is placed. Discounts provided will apply to Oracle's then-current price list at time of order acceptance.

[3] **JAVA SE Subscription.** JAVA SE Subscription pricing is not available through this Contract on a contract term basis. Java line items are dependent upon the hardware the specific customer already has in the installed base and are tied to the CSI and Serial numbers of the associated hardware. Pricing and discounts may be provided on an opportunity basis with the pre-requisite information being supplied by the contract holder. These requirements would be addressed on a case-by-case basis with Oracle and appropriate discounts would be negotiated at time of request.

# Discount Off of List Price

The Contract Vendor reserves the right to work behalf of the customer to obtain additional discounts, promotional discounts, price holds, and unlimited and other license arrangements.

**Exclusions:** For the avoidance of any doubt, the discounts shall not apply to the following:

a. any third-party products included in any of the Price Lists;
b. any products priced in advance of availability or with controlled availability;
c. any grandfathered products; and
d. any Cloud Services offerings in any of the Price Lists.

# Discount Off of List Price

**LICENSE & SUPPORT**

**Oracle:** 22% of License Fee for first year technical support.

See OMA Schedule P Sections 5.2 for information on the increase for additional twelve-month periods of technical support (renewals) on any license.

See OMA Schedule H Sections 5.1 for information on the increase for additional twelve-month periods of technical support (renewals) on any Hardware and Systems Support.

**Collier IT:** 22% of License Fee for first year technical support.

See OMA Schedule P Sections 5.2 for information on the increase for additional twelve-month periods of technical support (renewals) on any license.

See OMA Schedule H Sections 5.1 for information on the increase for additional twelve-month periods of technical support (renewals) on any Hardware and Systems Support.

**PCMG:**

# Discount Off of List Price

**TRAINING**

### ORACLE

a. The Oracle University Global Price List is not publicly available. Contact Oracle for Oracle University pricing.
b. Oracle University webpage can be found at:  www.oracle.com/education

### COLLIER IT

**Value Added Items**

| Collier Training | Discounted By Transaction Band |
|---|---|
| $0 - $10,000 | 0% off |
| $10,001 - $25,000 | 0% off |
| $25,001 - $50,000 | 0% off |
| $50,001 - $100,000 | 0% off |
| $100,001 - $250,000 | 0% off |
| $250,001 + | 0% off |

**NOTE**:  **Transaction Band will be determined by the Collier IT list price at the time of purchase.**

Value Added Items may not be subject to the OMA.

### PCMG

| Training | Collier IT | Oracle | PCMG |
|---|---|---|---|
| ██████████████████████ █████████ | ██ | ██ | ████ |

# Discount Off of List Price

# -- ORACLE ONLY --

**NAMED PRODUCT HIERARCHY (NPH)**

**Discounting Terms:** See OMA Schedule H Sections 5.1 for information on the increase for additional twelve month periods of technical support (renewals) on any Hardware and Systems Support.

**Exclusions:** For the avoidance of any doubt, the discounts provided shall not apply to the following:
 a. any third-party products included in any of the Price Lists;
 b. any products priced in advance of availability or with controlled availability;
 c. any grandfathered products; and
 d. any Cloud Services offerings in any of the Price Lists.

### NPH DISCOUNT TABLE

| NPH DISCOUNT TABLE | | |
|---|---|---|
| **Named Product (Discount Category)** | **DISCOUNT for Non-Education CPV Members** | **DISCOUNT for Higher Education CPV Members** |
| 10 Gigabit Ethernet Switch Options | 15 | 18 |
| Advanced Support Gateway Server | 14 | 20 |
| Big Data Connectors Software | 25 | 25 |
| Disk Drives | 14 | 20 |
| Enterprise Installation Services | 0 | 0 |
| Ethernet Adapters | 14 | 20 |
| Exadata Database Machine Eighth Rack to Quarter Rack Upgrades | 20 | 20 |
| Exadata Database Machine X9M: Quarter Rack | 20 | 20 |
| Exadata Database Machine: Memory Expansion | 20 | 20 |
| Exadata Database Machine: Upgrades | 20 | 20 |
| Exadata Database Servers: X9M | 20 | 20 |
| Exadata Software Products | 25 | 25 |
| Exadata Storage Server X9M-2 Extended (XT) | 20 | 20 |
| Exadata Storage Servers: X9M | 20 | 20 |
| Exalogic Software Products | 25 | 25 |
| Exalytics Hardware Products | 15 | 15 |
| Exalytics Software Products | 25 | 25 |
| Fibre Channel Host Bus Adapters | 14 | 20 |
| Fujitsu M10 Server Configured Options | 15 | 18 |
| Fujitsu M10 Server Features | 15 | 18 |
| Fujitsu M10 Server X-Options | 15 | 18 |
| Fujitsu SPARC M12 Server | 15 | 18 |
| Host Bus Adapters | 14 | 20 |
| Key Management Appliance Temp | 24 | 34 |
| LTO Tape Drive Features | 24 | 34 |
| LTO8 Tape Drives: Entry Level | 24 | 34 |
| LTO8 Tape Drives: High-End Libraries | 24 | 34 |
| LTO8 Tape Drives: Midrange Libraries | 24 | 34 |
| LTO9 Tape Drives: High-End Libraries | 24 | 34 |

# Discount Off of List Price

| NPH DISCOUNT TABLE | | |
|---|---|---|
| Named Product (Discount Category) | DISCOUNT for Non-Education CPV Members | DISCOUNT for Higher Education CPV Members |
| LTO9 Tape Drives: Midrange Libraries | 24 | 34 |
| Network Adapters | 14 | 20 |
| Network Cables | 14 | 20 |
| Network Transceivers | 14 | 20 |
| Oracle Database Appliance | 14 | 20 |
| Oracle Database Appliance options | 20 | 20 |
| Oracle Database Appliance storage | 14 | 20 |
| Oracle Database Appliance X8-2M | 14 | 20 |
| Oracle FS Storage System Options | 15 | 18 |
| Oracle Server X5-2 | 14 | 20 |
| Oracle Server X7 Options | 14 | 20 |
| Oracle Server X8 Options | 14 | 20 |
| Oracle Server X8-8 | 14 | 20 |
| Oracle Solaris Cluster Software | 16 | 50 |
| Oracle Solaris Legacy Containers | 16 | 50 |
| Oracle ZFS Storage Options | 24 | 34 |
| Oracle ZFS Storage ZS5-4 | 24 | 34 |
| Oracle ZFS Storage ZS7-2 | 24 | 34 |
| Other Server Configured Options | 6 | 6 |
| Power Cords | 14 | 20 |
| Private Cloud Appliance: X8 | 15 | 15 |
| Private Cloud Appliance: X9 | 15 | 15 |
| Racks | 15 | 18 |
| SAS Host Bus Adapters | 14 | 20 |
| Server Hard Disk Drives | 14 | 20 |
| Server Solid State Disks | 14 | 20 |
| SL150 Tape Library | 24 | 34 |
| SL150 Tape Library Features | 24 | 34 |
| SL150 Tape Library Options | 24 | 34 |
| Solaris Containers | 0 | 0 |
| SPARC M7 Server Configured Options | 15 | 18 |
| SPARC M7 Server X-Options | 15 | 18 |
| SPARC M8 Server | 15 | 18 |
| SPARC M8 Server X-Options | 15 | 18 |
| SPARC S7 Server X and Configured Options | 15 | 18 |
| SPARC S7-2 Server | 15 | 18 |
| SPARC S7-2L Server | 15 | 18 |
| SPARC SuperCluster: M8 | 15 | 18 |
| SPARC T3 Server Configured Options | 15 | 18 |
| SPARC T7 Server Configured Options | 15 | 18 |
| SPARC T7 Server X-Options | 15 | 18 |

# Discount Off of List Price

| NPH DISCOUNT TABLE | | |
| --- | --- | --- |
| **Named Product (Discount Category)** | **DISCOUNT for Non-Education CPV Members** | **DISCOUNT for Higher Education CPV Members** |
| SPARC T8 Server Configured Options | 15 | 18 |
| SPARC T8 Server X-Options | 15 | 18 |
| SPARC T8-1 Server | 15 | 18 |
| SPARC T8-2 Server | 15 | 18 |
| SPARC T8-4 Server | 15 | 18 |
| Spare Parts | 29 | 29 |
| Storage Hard Disk Drives | 14 | 20 |
| Storage SAS SSDs | 14 | 20 |
| StorageTek Automated Cartridge System Library Software | 15 | 18 |
| StorageTek Availability Suite Software | 15 | 18 |
| StorageTek T10000D Tape Drive | 24 | 34 |
| StorageTek Tape Analytics Software | 15 | 34 |
| StorageTek Virtual Storage Manager Features | 24 | 34 |
| Sun Flash Accelerator F640 PCIe Card | 24 | 34 |
| Sun Racks | 15 | 18 |
| Sun StorageTek SL3000 Modular Library Features | 24 | 34 |
| Sun StorageTek SL4000 Modular Library Features | 24 | 34 |
| Sun StorageTek SL4000 Modular Library System | 24 | 34 |
| Sun StorageTek SL8500 Modular Library Features | 24 | 34 |
| Sun ZFS Storage System Features | 24 | 34 |
| Tape Encryption | 24 | 34 |
| Tape Library Features | 24 | 34 |
| Tape Media | 24 | 29 |
| Tape Options | 24 | 34 |
| Tuxedo CFSR | 15 | 18 |
| Zero Data Loss Appliance Software | 15 | 15 |
| Zero Data Loss Recovery Appliance Storage Server: X8 | 15 | 15 |
| Zero Data Loss Recovery Appliance: options | 15 | 15 |
| NPA_Exadata Options | 20 | 20 |
| LTO9 Tape Drives: Entry Level | 24 | 34 |
| Oracle Server X9 Options | 14 | 20 |
| Oracle ZFS Storage ZS9-2 | 24 | 34 |
| Exadata Database Machine X9M: Half Rack | 20 | 20 |
| Zero Data Loss Recovery Appliance RA21: Base Rack | 15 | 15 |
| Zero Data Loss Recovery Appliance Storage Server: RA21 | 15 | 15 |