

# Admin Minnesota

Office of State Procurement

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## CONTRACT RELEASE: T-639(5)

DATE: SEPTEMBER 18, 2024

PRODUCT/SERVICE: TRAFFIC SIGNAL CONTROLLERS & PERIPHERAL EQUIPMENT

CONTRACT PERIOD: JULY 16, 2018, THROUGH DECEMBER 31, 2024

EXTENSION OPTIONS: NONE

ACQUISITION MANAGEMENT SPECIALIST /BUYER (AMS): LANA DUPAUL

PHONE: 651.201.3100

E-MAIL: [lane.dupaul@state.mn.us](mailto:lane.dupaul@state.mn.us)

WEB SITE: <http://www.mn.gov/admin/osp/>

**CONTRACT VENDOR**

**CONTRACT NO.**

**TERMS**

**DELIVERY**

TRAFFIC CONTROL CORPORATION

144047

NET 30

30-45 DAYS ARO

5653 Memorial Avenue  
Oak Park Heights, MN 55082

VENDOR NO.: 0000196159

CONTACT: Matt Allwood

PHONE: 651.439.1737

E-MAIL: [mallwood@TCC1.com](mailto:mallwood@TCC1.com)

TOLL FREE: 800.225.9602

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**MOBOTREX, INC.**

144048

NET 30

30-45 DAYS ARO

109 W 55<sup>th</sup> St.  
Davenport, IA 52806

VENDOR NO.: 0000214683

CONTACT: Tim Harris

E-Mail: [tharris@mobotrex.com](mailto:tharris@mobotrex.com)

PHONE: 563.328.4482

FAX: 563.323.8256

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**MID-AMERICAN SIGNAL, INC.**

144049

NET 30

30 DAYS ARO

2429 S Mill St.  
Kansas City, KS 66103

VENDOR NO.: 0000854375

CONTACT: Mike Andrews

E-Mail: [mike.andrews@midamsignal.com](mailto:mike.andrews@midamsignal.com)

PHONE: 612.385.0126

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**CONTRACT VENDOR**

**AK BROWN ENTERPRISES, LLC  
DBA GENERAL TRAFFIC  
PO BOX 1000  
Spencer, IA 51301**

**CONTRACT NO.**

**239895**

**TERMS**

**NET 30**

**DELIVERY**

**30-45 DAYS ARO**

**VENDOR NO.:** 0001159993

**CONTACT:** Amanda Brown

**PHONE:** 712.262.1521

**E-Mail:** [amanda@generaltraffic.com](mailto:amanda@generaltraffic.com)

**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below:

- State agencies
- Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**SCOPE.** To provide traffic signal controllers and peripheral equipment, on an "as needed" basis, for State agencies and Cooperative Purchasing Venture (CPV) Members.

**PRICES.** Prices are firm through the initial period of the contract. After that period, prices may increase once a year. Price increases are not effective until they are approved by the AMS. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a [Vendor Performance Report](#) if there is a discrepancy between the price on the invoice and the Contract price.

**CONTRACT FEEDBACK.** If these commodities or services can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV), please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

**SERVICE CERTIFICATION FORM REQUIREMENTS.** Pursuant to Minn. Stat. § 16C.09, agencies must complete a "Service Contract Certification Form" prior to issuing an order for services offered from this Contract.

**SPECIAL TERMS AND CONDITIONS**

**FREIGHT (FOB).** Orders shall be shipped FOB Destination, prepaid and allowed. Freight costs shall be included in the bid unit price. No additional freight charges, fuel charges, etc., will be allowed, with the exception of expedited shipping if requested by State or CPV member.

**RIGHT TO ADD.** During the term of the contract, the State reserves the right to add additional equipment and accessories, upon mutual agreement between the State and the contract vendor(s) through a duly executed amendment to the contract.

**WARRANTY.** The equipment must be fully warranted for one (1) year from date of delivery and acceptance. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure(s) prior to or during the warranty period. The Contract Vendor shall be the single contact through which Customers will arrange warranty work that is still covered under the original manufacturer's warranty on the equipment that is purchased. All costs on warranty repairs will be borne by the Contract Vendor.

Advanced Transportation Controller's (ATC's) Warranty must be a minimum five (5) year warranty from the date of field installation or six (6) years from the date of purchase on the entire ATC assembly including material, workmanship, labor, power supply and modules for repair of the ATC. ATCs in need of repair or replacement will be removed from the field by the agency and shipped to the manufacturer for repair or replacement. The manufacturer is responsible for all costs related to shipping the repaired ATC back to the agency.

**EQUIPMENT.** All equipment must be delivered in working order and must be fully operational. Should any equipment be delivered that is not in working order or should the equipment fail in the first thirty (30) days of operation, the Contract Vendor shall replace or repair the equipment, at no additional cost to the State, including shipping, within five (5) days after notification of the malfunction. The 30-day review period will restart two (2) days after the date of the shipment and receipt of the replaced or repaired item as noted on the packing slip or invoice.

**TRAINING.** Training must be provided as detailed in the (ATC) Specifications. Prices offered must include all aspects of the training specified. This includes, but is not limited to, equipment operating instructions, mounting, removal, operating and safety instructions. The Contract Vendor will provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the Customer.

**ACCEPTANCE OF EQUIPMENT.** The acceptance will be on day thirty-one (31) after a period of in-service operation of thirty (30) consecutive calendar days without a failure.

**EQUIPMENT AND PRICING.** See attached Exhibit B Price Schedules for each contract vendor below:

**VERIFYING THE CONTRACT PRICES.** The following information explains the method(s) for calculating and/or confirming the contract prices.

The Contract(s) was executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

**EXHIBIT B PRICE SCHEDULE  
TRAFFIC SIGNAL CONTROLLERS AND PERIPHERAL EQUIPMENT**

**Traffic Control Corporation**

Contract No. 144047

[Traffic Control Price Schedule](#)

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**EXHIBIT B PRICE SCHEDULE  
TRAFFIC SIGNAL CONTROLLERS AND PERIPHERAL EQUIPMENT**

**MoboTrex, Inc.**

Contract No. 144048

[MoboTrex Price Schedule](#)

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**EXHIBIT B PRICE SCHEDULE  
TRAFFIC SIGNAL CONTROLLERS AND PERIPHERAL EQUIPMENT**

**Mid-American Signal, Inc.**

Contract No. 144049

[MidAmerican Signal Price Schedule](#)

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**EXHIBIT B PRICE SCHEDULE  
TRAFFIC SIGNAL CONTROLLERS AND PERIPHERAL EQUIPMENT**

**General Traffic Controls**

Contract No. 239895

[General Traffic Controls Price Schedule](#)

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**REVISIONS.**

- 09.18.2024 Revised Traffic Control Corporation price schedule.
- 07.10.2024 Traffic Control Corporation Contract extended through December 31, 2024 under same terms and conditions. Price schedule updated.
- 07.01.2024 AK Brown and Mid-American Signal Contracts extended through December 31, 2024 under same terms, conditions, and prices. Mobotrex Contract extended through December 31, 2024 under same terms and conditions – price schedule updated.
- 04.11.2024 Completed assignment agreement for General Traffic to AK Brown Enterprises DBA General Traffic. Contract extended until June 30, 2024 under same terms and conditions. Price schedule updated.
- 03.12.2024 Mobotrex contract extended until June 30, 2024 under same terms, conditions, and prices.
- 03.07.2024 Mid-American Signal contract extended until June 30, 2024 under same terms and conditions. Price schedule updated.
- 03.05.2024 Traffic Control contract extended until June 30, 2024 under same terms and conditions. Price schedule updated.
- 11.22.2023 Changed AMS/Buyer from Matt Hassenstab to Lana DuPaul.
- 07.01.2023 Traffic Control, Mobotrex, General Traffic, and Mid-American Signal contracts extended under same terms, and conditions. Price Schedules updated.
- 02.22.2023 Revised Traffic Control Corporation price schedule.
- 01.23.2023 Revised General Traffic price schedule.
- 11.14.2022 Revised Mobotrex Inc. price schedule.
- 05.15.2022 All contracts extended under same terms and conditions. Price schedule updated for Traffic Controls.
- 01.13.2022 Revised Mid-American Signal price schedule.
- 10.15.2021 Revised Traffic Control Corporation and General Traffic price schedules.
- 09.15.2021 Changed AMS/Buyer from Virak Soth to Matt Hassenstab.
- 07.01.2021 Contracts for Rio Grande Pacific Tech, and General Traffic Controls extended 12 months under same, prices, terms and conditions. Contracts for Traffic Control Corp., Mid-American Signal, and Mobotrex extended 12 months with updated price schedules.
- 03.25.2021 Changed AMS/Buyer from Matt Hassenstab to Virak Soth.
- 01.05.2021 Revised Mobotrex Inc. and Traffic Control Corporation price schedules to include new products. All other prices remain the same.
- 11.20.2020 Revised Mobotrex Inc. price schedule.
- 10.09.2020 Revised Mobotrex Inc. price schedule.
- 08.31.2020 Revised Traffic Control Corporation price schedule.
- 07.01.2020 Contracts for General Traffic Controls and Mid-American Signal extended 12 months under same, prices, terms and conditions. Contract for Traffic Control Corp. extended 12 months with updated price schedule. Added Vendor Rio Grande Pacific Technology (Riotech) with price schedule.

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04.16.2020 Revised Mobotrex Inc. price schedule, contract extended 12 months.

02.02.2020 Revised General Traffic Controls price schedule.

01.18.2019 Revised Traffic Control Corporation price schedule

01.07.2019 Added vendor General Traffic Controls with product and price schedule.

09.10.2018 Changed AMS/Buyer from Dustin Burns to Matt Hassenstab.

08.24.2018 Revised Mid-American Signal price schedule to reflect Wavetronic products and removed all Reno products.